



REQUEST FOR PROPOSAL – Produce Response Form

Please complete each section of this form, print, and return with the other required documents.

1. Please enter your fixed fee for delivery for each full case. The winning vendor will add this fee to the midpoint of the Mostly High / Low price from the previous Thursday's Market Report from the Boston Terminal Market to calculate the final delivered case cost.

Fixed fee per case:

2. Please describe your delivery schedule (order and delivery days) for the schools in the region(s) you are bidding:

3. Describe the lead time on bid and non-bid precut items.

4. What is the availability of non-bid precut items and how is the pricing determined?

5. What is the availability of broken cases and how is the pricing determined?

6. What is your minimum delivery size in dollars?

7. Please describe your pickup and credit policy.

Printed Name: _____

Authorized Signature: _____

Company: _____

Date: _____

Vendor name: **Native Maine Operations, Inc.**
 Produce zone: Central

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	12	200	83	24.28	2,023.33	3# ea = 7.45
Carrots, matchstick	5	20	75	19	23.04	432.00	5# ea = 9.98
Cauliflower florets 5#	5	6	150	125	25.12	3,140.00	3# ea = 13.31
Celery sticks 5#	5	20	225	56	36.56	2,056.50	5# ea = 10.52
Cole slaw mix	5	20	175	44	19.40	848.75	5# ea = 6.23
Lettuce, mesclun	10	3	100	333	9.45	3,150.00	
Lettuce, Arcadian mix	3	3	150	150	11.98	1,797.00	
Lettuce, romaine chopped	10	12	500	417	18.36	7,650.00	
Lettuce, romaine shredded	10	10	450	450	24.08	10,836.00	
Squash, butternut peeled	10	20	50	25	23.28	582.00	

Total for Central zone: 32,515.58

Vendor name: **Native Maine Operations, Inc.**
 Produce zone: Eastern

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	12	200	83	24.28	2,023.33	3# ea = 7.45
Carrots, matchstick	5	20	75	19	23.04	432.00	5# ea = 9.98
Cauliflower florets 5#	5	6	150	125	25.12	3,140.00	3# ea = 13.31
Celery sticks 5#	5	20	175	44	36.56	1,599.50	5# ea = 10.52
Cole slaw mix	5	20	200	50	19.40	970.00	5# ea = 6.23
Lettuce, mesclun	10	3	125	417	9.45	3,937.50	
Lettuce, Arcadian mix	3	3	200	200	11.98	2,396.00	
Lettuce, romaine chopped	10	12	650	542	18.36	9,945.00	
Lettuce, romaine shredded	10	10	400	400	24.08	9,632.00	
Squash, butternut peeled	10	20	65	33	23.28	756.60	

Total for Eastern zone: 34,831.93

Vendor name:

Produce zone:

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		50	50			
Carrots, matchstick	5		50	50			
Cauliflower florets 5#	5		75	75			
Celery sticks 5#	5		75	75			
Cole slaw mix	5		75	75			
Lettuce, mesclun	10		50	50			
Lettuce, Arcadian mix	3		50	50			
Lettuce, romaine chopped	10		200	200			
Lettuce, romaine shredded	10		125	125			
Squash, butternut peeled	10		20	20			

Total for Northern zone:

Vendor name: **Native Maine Operations, Inc.**
 Produce zone: Seacoast

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	12	200	83	24.28	2,023.33	3# ea = 7.45
Carrots, matchstick	5	20	100	25	23.04	576.00	5# ea = 9.98
Cauliflower florets 5#	5	6	175	146	25.12	3,663.33	3# ea = 13.31
Celery sticks 5#	5	20	100	25	36.56	914.00	5# ea = 10.52
Cole slaw mix	5	20	175	44	19.40	848.75	5# ea = 6.23
Lettuce, mesclun	10	3	175	583	9.45	5,512.50	
Lettuce, Arcadian mix	3	3	225	225	11.98	2,695.50	
Lettuce, romaine chopped	10	12	650	542	18.36	9,945.00	
Lettuce, romaine shredded	10	10	450	450	24.08	10,836.00	
Squash, butternut peeled	10	20	75	38	23.28	873.00	

Total for Seacoast zone: 37,887.42

Vendor name: **Native Maine Operations, Inc.**
 Produce zone: Western

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	12	300	125	24.28	3,035.00	3# ea = 7.45
Carrots, matchstick	5	20	150	38	23.04	864.00	5# ea = 9.98
Cauliflower florets 5#	5	6	200	167	25.12	4,186.67	3# ea = 13.31
Celery sticks 5#	5	20	225	56	36.56	2,056.50	5# ea = 10.52
Cole slaw mix	5	20	250	63	19.40	1,212.50	5# ea = 6.23
Lettuce, mesclun	10	3	200	667	9.45	6,300.00	
Lettuce, Arcadian mix	3	3	250	250	11.98	2,995.00	
Lettuce, romaine chopped	10	12	800	667	18.36	12,240.00	
Lettuce, romaine shredded	10	10	600	600	24.08	14,448.00	
Squash, butternut peeled	10	20	100	50	23.28	1,164.00	

Total for Western zone: 48,501.67