



2024-2026 Produce RFP Scoring Sheet

Zone: Concord

RFP section	Scoring Range	Company 1:	Company 2:	Company 3:	Company 4:	Company 5:
		<i>Saunders</i>	<i>Native Pure</i>			
1. Fixed delivery charge per case	1-20	18	20			
2. Fixed cost on precuts	1-15	3	7			
3. Delivery schedule	1-10	10	7			
4. Lead time on bid and non-bid precut items	1-10	10	7			
5. Non-bid precut pricing	1-10	8	9			
6. Broken case availability and pricing	1-5	4	5			
7. Minimum delivery size	1-10	10	6			
8. Pickup and credit policy	1-5	5	4			
9. Local products	1-10	0	0			
10. Past relationship with districts	1-5	4	2			
Total Points	100 possible	72	67			

Proposal awarded to: Saunders