



Native Maine **REQUEST FOR PROPOSAL – Produce Response Form**

Please complete each section of this form, print, and return with the other required documents.

1. Please enter your fixed fee for delivery for each full case. The winning vendor will add this fee to the midpoint of the Mostly High / Low price from the previous Thursday's Market Report from the Boston Terminal Market to calculate the final delivered case cost.

Fixed fee per case:

2. Please describe your delivery schedule (order and delivery days) for the schools in the region(s) you are bidding:

3. Describe the lead time on bid and non-bid precut items.

4. What is the availability of non-bid precut items and how is the pricing determined?

5. What is the availability of broken cases and how is the pricing determined?

6. What is your minimum delivery size in dollars?

7. Please describe your pickup and credit policy.

8. Please describe the availability of local produce. Also, can you identify local items on your invoices?

Printed Name: _____

Authorized Signature: _____

Company: _____

Date: _____

Vendor name: **Native Maine Operations, Inc.**
 Produce zone: Northern

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	12	50	21	25.33	527.71	3# ea. = \$6.83
Carrots, matchstick	5	20	50	13	23.05	288.13	5# ea. = \$6.26
Cauliflower florets 5#	5	6	75	63	23.05	1,440.63	3# ea. = \$12.03
Celery sticks 5#	5	20	75	19	30.33	568.69	5# ea. = \$8.08
Cole slaw mix	5	20	75	19	20.97	393.19	5# ea. = \$5.74
Lettuce, mesclun	10	3	50	167	11.33	1,888.33	
Lettuce, Arcadian mix	3	3	50	50	12.33	616.50	
Lettuce, romaine chopped	10	12	200	167	19.93	3,321.67	
Lettuce, romaine shredded	10	10	125	125	25.13	3,141.25	
Squash, butternut peeled	10	20	20	10	26.33	263.30	

Total for Northern zone: 12,449.38

Vendor name: **Native Maine Operations, Inc.**
 Produce zone: Eastern

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	12	200	83	25.33	2,110.83	3# ea. = \$6.83
Carrots, matchstick	5	20	75	19	23.05	432.19	5# ea. = \$6.26
Cauliflower florets 5#	5	6	150	125	23.05	2,881.25	3# ea. = \$12.03
Celery sticks 5#	5	20	175	44	30.33	1,326.94	5# ea. = \$8.08
Cole slaw mix	5	20	200	50	20.97	1,048.50	5# ea. = \$5.74
Lettuce, mesclun	10	3	125	417	11.33	4,720.83	
Lettuce, Arcadian mix	3	3	200	200	12.33	2,466.00	
Lettuce, romaine chopped	10	12	650	542	19.93	10,795.42	
Lettuce, romaine shredded	10	10	400	400	25.13	10,052.00	
Squash, butternut peeled	10	20	65	33	26.33	855.73	

Total for Eastern zone: 36,689.68

Vendor name: **Native Maine Operations, Inc.**
 Produce zone: Western

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	12	200	83	25.33	2,110.83	3# ea. = \$6.83
Carrots, matchstick	5	20	70	18	23.05	403.38	5# ea. = \$6.26
Cauliflower florets 5#	5	6	150	125	23.05	2,881.25	3# ea. = \$12.03
Celery sticks 5#	5	20	200	50	30.33	1,516.50	5# ea. = \$8.08
Cole slaw mix	5	20	225	56	20.97	1,179.56	5# ea. = \$5.74
Lettuce, mesclun	10	3	175	583	11.33	6,609.17	
Lettuce, Arcadian mix	3	3	190	190	12.33	2,342.70	
Lettuce, romaine chopped	10	12	675	563	19.93	11,210.63	
Lettuce, romaine shredded	10	10	500	500	25.13	12,565.00	
Squash, butternut peeled	10	20	70	35	26.33	921.55	

Total for Western zone: 41,740.56