



REQUEST FOR PROPOSAL – Produce Response Form

Please complete each section of this form and return with the other required documents.

1. What zone(s) are you submitting a response for?

- | | |
|--|--|
| <input checked="" type="checkbox"/> Northern | <input checked="" type="checkbox"/> Western |
| <input type="checkbox"/> Central | <input checked="" type="checkbox"/> Seacoast |
| <input checked="" type="checkbox"/> Eastern | <input type="checkbox"/> Nashua |

2. Please enter your fixed fee for delivery for each full case. The winning vendor will add this fee to the midpoint of the Mostly High / Low price from the previous Thursday's Market Report from the Boston Terminal Market to calculate the final delivered case cost.

Fixed fee per case: \$4.50

3. Please describe your delivery schedule (order and delivery days and times) for the schools in the region(s) you are bidding:

We deliver Monday - Friday. Each zone will be guaranteed 2 out of 5 delivery days depending on location. On a case by case basis, school districts will be given an additional mid-week delivery (3rd day) that will be agreed upon between the School Food Service Director and a member of our logistics team.

Native Maine will deliver between the hours of 6am - 3 pm. +

4. Describe the lead time on bid and non-bid pre-cut items.

There is no lead time on stocked pre-cut items.

Non-bid pre-cut items are cut to order. The delivery days to us are Monday and Friday. Orders must be in to Customer Service 207-856-1100 by Wednesday for a Saturday or Monday delivery, & Friday for a Tuesday delivery. Orders must be in by at 9AM. +

5. What is the availability of non-bid pre-cut items and how is the pricing determined?

Please see above for availability.

This is a link to our pre-cut "grab n' go" list

https://docs.google.com/spreadsheets/d/19-Q9YoiU46ZaabISlbc9RfL7LEKGIQB_xqt0R-8tg8E/edit?usp=sharing

Pricing is determined by market cost and does not typically change from the pricing. +

6. What is the availability of broken cases and how is the pricing determined?
All items are available in full case and broken cases.
Half cases and pieces will be charged at list price with no additional dollar amount added.

7. What is your minimum delivery size in dollars?
\$100

8. Please describe your pickup and credit policy.

Products are fully guaranteed to be Grade A Top Quality.
Requests for credits are processed at time of delivery with the driver or within 5 days with Customer Service. Customer Service will need an email (emailorders@nativeme.com) with a picture of the product, invoice number, and short description of the issue.



Melissa G. Motejunas
Printed Name: _____
Authorized Signature: _____
Native Maine Operations, INC
Company: _____
5/30/2022
Date: _____

Vendor name: **Native Maine Operations, INC.**
 Produce zone: Eastern

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	200	200	8.00	1,599.00	4x5lb case = \$31.98
Carrots, matchstick	5	5	75	75	6.77	507.38	4x5lb case = \$27.06
Cauliflower florets 5#	5	3	150	250	12.30	3,075.00	2x3lb case = \$24.60
Celery sticks 5#	5	5	175	175	10.46	1,829.63	4x5lb case = \$41.82
Cole slaw mix	5	5	200	200	6.53	1,306.50	4x5lb case = \$26.13
Lettuce, mesclun	10	3	125	417	9.53	3,970.83	3lb case
Lettuce, Arcadian mix	3	3	200	200	11.99	2,398.00	3lb case
Lettuce, romaine chopped	10	12	650	542	23.37	12,658.75	6x2lb case
Lettuce, romaine shredded	10	12	400	333	24.60	8,200.00	6x2lb case
Squash, butternut peeled	10	10	65	65	16.61	1,079.33	2x10lb case = \$33.21

Total for Eastern zone: 36,624.41

Vendor name: **Native Maine Operations, INC.**
 Produce zone: Northern

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	50	50	8.00	399.75	4x5lb case = \$31.98
Carrots, matchstick	5	5	50	50	6.77	338.25	4x5lb case = \$27.06
Cauliflower florets 5#	5	3	75	125	12.30	1,537.50	2x3lb case = \$24.60
Celery sticks 5#	5	5	75	75	10.46	784.13	4x5lb case = \$41.82
Cole slaw mix	5	5	75	75	6.53	489.94	4x5lb case = \$26.13
Lettuce, mesclun	10	3	50	167	9.53	1,588.33	3lb case
Lettuce, Arcadian mix	3	3	50	50	11.99	599.50	3lb case
Lettuce, romaine chopped	10	12	200	167	23.37	3,895.00	6x2lb case
Lettuce, romaine shredded	10	12	125	104	24.60	2,562.50	6x2lb case
Squash, butternut peeled	10	10	20	20	16.61	332.10	2x10lb case = \$33.21

Total for Northern zone: 12,527.00

Vendor name: **Native Maine Operations, INC.**
 Produce zone: Seacoast

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	200	200	8.00	1,599.00	4x5lb case = \$31.98
Carrots, matchstick	5	5	100	100	6.77	676.50	4x5lb case = \$27.06
Cauliflower florets 5#	5	3	175	292	12.30	3,587.50	2x3lb case = \$24.60
Celery sticks 5#	5	5	100	100	10.46	1,045.50	4x5lb case = \$41.82
Cole slaw mix	5	5	175	175	6.53	1,143.19	4x5lb case = \$26.13
Lettuce, mesclun	10	3	175	583	9.53	5,559.17	3lb case
Lettuce, Arcadian mix	3	3	225	225	11.99	2,697.75	3lb case
Lettuce, romaine chopped	10	12	650	542	23.37	12,658.75	6x2lb case
Lettuce, romaine shredded	10	12	450	375	24.60	9,225.00	6x2lb case
Squash, butternut peeled	10	10	75	75	16.61	1,245.38	2x10lb case = \$33.21

Total for Seacoast zone: 39,437.73

Vendor name: **Native Maine Operations, INC.**
 Produce zone: Western

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	200	200	8.00	1,599.00	4x5lb case = \$31.98
Carrots, matchstick	5	5	70	70	6.77	473.55	4x5lb case = \$27.06
Cauliflower florets 5#	5	3	150	250	12.30	3,075.00	2x3lb case = \$24.60
Celery sticks 5#	5	5	200	200	10.46	2,091.00	4x5lb case = \$41.82
Cole slaw mix	5	5	225	225	6.53	1,469.81	4x5lb case = \$26.13
Lettuce, mesclun	10	3	175	583	9.53	5,559.17	3lb case
Lettuce, Arcadian mix	3	3	190	190	11.99	2,278.10	3lb case
Lettuce, romaine chopped	10	12	675	563	23.37	13,145.63	6x2lb case
Lettuce, romaine shredded	10	12	500	417	24.60	10,250.00	6x2lb case
Squash, butternut peeled	10	10	70	70	16.61	1,162.35	2x10lb case = \$33.21

Total for Western zone: 41,103.60

Vendor name:

Produce zone:

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		300	300			
Carrots, matchstick	5		150	150			
Cauliflower florets 5#	5		200	200			
Celery sticks 5#	5		225	225			
Cole slaw mix	5		250	250			
Lettuce, mesclun	10		200	200			
Lettuce, Arcadian mix	3		250	250			
Lettuce, romaine chopped	10		800	800			
Lettuce, romaine shredded	10		600	600			
Squash, butternut peeled	10		100	100			

Total for Nashua zone:

Vendor name: **Native Maine Operations, INC**

Produce zone: **Central**

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		200	200			
Carrots, matchstick	5		75	75			
Cauliflower florets 5#	5		150	150			
Celery sticks 5#	5		225	225			
Cole slaw mix	5		175	175			
Lettuce, mesclun	10		100	100			
Lettuce, Arcadian mix	3		150	150			
Lettuce, romaine chopped	10		500	500			
Lettuce, romaine shredded	10		450	450			
Squash, butternut peeled	10		50	50			

Total for Central zone: