



Attachment 1

Ice Cream RFP Vendor Response Form

Vendor Name: New England Ice Cream

Date: 6/4/2022

1. Please describe the availability and cost of freezers for participating schools:

Various size slide top freezers are available at no charge. Freezers have graphics for healthy local snacking. If a school needs multiple freezers at one location there must be a minimum revenue generated of \$3,500 for an additional unit. Marketing materials are also available (menu boards and product images).

2. What is your minimum delivery amount per location?

New England Ice Cream appreciates a \$250 minimum order per delivery location. Fuel costs have forced us to review our minimums. Since RFP/Bids at municipalities do not typically allow fuel charges that we do charge at other establishments we need to make sure the minimum order is enough to cover costs.

3. Please describe your online ordering system, if available:


New England Ice Cream has the capability of orders to be submitted to our online web based ordering system. Directors can have full control of the a whole district or it can be managed individually by each school manager for their own school. Orders need to be placed by noon time the day before delivery. Order guides on the web can made from favorites or prior ordering. Orders can also be placed via email, fax or phoning our customer care team. +

4. What are your credit terms?

NEIC allows schools flexibility but appreciates keeping terms within 30-60 days. Additionally if invoices are paid and received within 10 days of delivery (invoice) then a 2% discount can be taken.

New Hampshire Buyer's Group Bid 2022-2024 New England Ice Cream								
NEIC#	Item description	Manufacturer	Item size	Pack	Dozen Bid Price	Unit Bid Price	Case Bid Price	<200/200/35/ 10/35 criteria/ 0 trans fat
10922	Chloe's Soft Serve Fruit Ice POP Mango	Chloe's Fruit Ice	2.5oz	24	\$ 10.43	\$ 0.87	\$ 20.85	Yes
10926	Chloe's Soft Serve Fruit Ice POP Strawberry	Chloe's Fruit Ice	2.5oz	24	\$ 10.43	\$ 0.87	\$ 20.85	Yes
50202	Frozen Yogurt Cups - chocolate	Dolly Madison	4oz	24	\$ 4.60	\$ 0.38	\$ 9.20	Yes
50200	Frozen Yogurt Cups - vanilla	Dolly Madison	4oz	24	\$ 4.60	\$ 0.38	\$ 9.20	Yes
62198	Frozen Yogurt Soft Serve Mix - Chocolate -SPECIAL ORDER	Edy's	1/2 gln	6-1/2gln	-	\$ 7.08	\$ 42.50	Yes
62196	Frozen Yogurt Soft Serve Mix - Vanilla-SPECIAL ORDER	Edy's	1/2 gln	6-1/2gln	-	\$ 7.08	\$ 42.50	Yes
70524	Frozfruit Premium Fruit Bar - Mango	Frozfruit/Blue Bunny	4oz	24	\$ 10.43	\$ 0.87	\$ 20.85	Yes
70522	Frozfruit Premium Fruit Bar - Pineapple	Frozfruit/Blue Bunny	4oz	24	\$ 10.43	\$ 0.87	\$ 20.85	Yes
70515	Frozfruit Premium Fruit Bar - Strawberry	Frozfruit/Blue Bunny	4oz	24	\$ 10.43	\$ 0.87	\$ 20.85	Yes
97024	Fudge Frenzy	Rich's	3oz	96	\$ 9.40	\$ 0.39	\$ 37.60	Yes
67005	Low Fat Birthday Cake Cones 51%whole grain cone	Rich's	3oz	24	\$ 6.90	\$ 0.58	\$ 13.80	Yes
97002	Low Fat Chocolate Eclairs 51%whole grain crunch	Rich's	3oz	96	\$ 11.65	\$ 0.49	\$ 46.60	Yes
97003	Low Fat Cookie Crumb Bar NEW 51%whole grain crunch	Rich's	3oz	96	\$ 12.00	\$ 0.50	\$ 48.00	Yes
67006	Low Fat Cookie Crunch Cones 51%whole grain cone	Rich's	3oz	24	\$ 6.90	\$ 0.58	\$ 13.80	Yes
67019	Low Fat Cotton Candy 100% Juice Bar	Rich's	2.5oz	96	\$ 9.40	\$ 0.39	\$ 37.60	Yes
67029	Low Fat Cyclone - Cherry	Rich's	3.75oz	24	\$ 7.20	\$ 0.60	\$ 14.40	Yes
67027	Low Fat Cyclone - Sour Blue Raspberry	Rich's	3.75oz	24	\$ 7.20	\$ 0.60	\$ 14.40	Yes
67028	Low Fat Cyclone - Watermelon	Rich's	3.75oz	24	\$ 7.20	\$ 0.60	\$ 14.40	Yes
50083	Low Fat Ice Cream Cotton Candy Dixie Cup	Garber	3oz	24	\$ 4.30	\$ 0.36	\$ 8.60	Yes
97012	Low Fat Ice Cream Sandwich 51%whole grain wafer	Rich's	3oz	96	\$ 11.00	\$ 0.46	\$ 44.00	Yes
50082	Low Fat Ice Cream Vanilla/Chocolate Dixie Cup	Garber	3oz	24	\$ 4.20	\$ 0.35	\$ 8.40	Yes
97018	Low Fat Sour Blue Raspberry 100% Juice Bar	Rich's	2.5oz	96	\$ 9.40	\$ 0.39	\$ 37.60	Yes
97017	Low Fat Sour Cherry 100% Juice Bar	Rich's	2.5oz	96	\$ 9.40	\$ 0.39	\$ 37.60	Yes
97004	Low Fat Strawberry Shortcakes 51%whole grain crunch	Rich's	3oz	96	\$ 11.65	\$ 0.49	\$ 46.60	Yes
67007	Low Fat Vanilla&Chocolate Swirl Cones 51%whole grain cone	Rich's	3oz	24	\$ 6.90	\$ 0.58	\$ 13.80	Yes
67036	Low Fat Watermelon 100% Juice Bar	Rich's	2.5oz	96	\$ 9.40	\$ 0.39	\$ 37.60	Yes
52027	No Sugar Added Ice Cream Cups Vanilla	Garber	4oz	24	\$ 4.80	\$ 0.40	\$ 9.60	Yes
52028	No Sugar Added Ice Cream Cups Chocolate	Garber	4oz	24	\$ 4.80	\$ 0.40	\$ 9.60	Yes
67008	Orange Dream Bar	Rich's	3oz	96	\$ 9.40	\$ 0.39	\$ 37.60	Yes
50062	Push up lowfat Cotton Candy Swirl Ice Cream	Garber	3oz	24	\$ 5.20	\$ 0.43	\$ 10.40	Yes
50060	Push up lowfat Vanilla/Fudge Ice Cream	Garber	3oz	24	\$ 5.20	\$ 0.43	\$ 10.40	Yes
97035	Rainbow Sherbert Polar Push Up	Rich's	2.75oz	96	\$ 11.90	\$ 0.50	\$ 47.60	Yes
63006	Sauce Cup vanilla ice cream with chocolate	Garber	3oz	24	\$ 4.20	\$ 0.35	\$ 8.40	Yes

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New England Ice Cream								
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63008	Sauce Cup vanilla ice cream with <i>strawberry</i>	Garber	3oz	24	\$ 4.20	\$ 0.35	\$ 8.40	Yes
50208	Sherbet Cups - Lemon	Garber	4oz	24	\$ 4.20	\$ 0.35	\$ 8.40	Yes
50209	Sherbet Cups - Orange	Garber	4oz	24	\$ 3.08	\$ 0.26	\$ 6.15	Yes
50210	Sherbet Cups - Raspberry	Garber	4oz	24	\$ 3.08	\$ 0.26	\$ 6.15	Yes
80074	Sidekicks 100% Juice Cups Mix Blue Raspberry/Lemonade	J&J Snacks Whole Fruit	4.4oz	84	\$ 5.40	\$ 0.45	\$ 37.80	Yes
80075	Sidekicks 100% Juice Cups Mix Kiwi/Strawberr & HOLIDAY FLV	J&J Snacks Whole Fruit	4.4oz	84	\$ 5.40	\$ 0.45	\$ 37.80	Yes
80080	Slush Cups - 100% juiced cups - BlueRasp-Lemonade Typhoon	Rosati Ices /Crybaby/Typhoon/s.	4oz	90	\$ 5.47	\$ 0.46	\$ 41.00	Yes
asst'd	Slush Cups - 100% juiced cups - Seasonal Cups -Holidays	Rosati Ices / 6 seasonal var	4oz	90	\$ 5.47	\$ 0.46	\$ 41.00	Yes
80050	Slush Cups - 100% juiced cups - Sour Cherry Cry Baby	Rosati Ices /Crybaby/Typhoon/s.	4oz	90	\$ 5.47	\$ 0.46	\$ 41.00	Yes
Additional items								
40520	Bubble Gum Swirl Bar	Blue Bunny	3oz	24	\$ 4.40	\$ 0.37	\$ 8.80	no
57204	Bulk Ice Cream - Choc Chip	Olde New England	3 gln	1		\$ 21.40	\$ 21.40	no
57206	Bulk Ice Cream - Choc Chip Cookie Dough	Olde New England	3 gln	1		\$ 22.00	\$ 22.00	no
57202	Bulk Ice Cream - Chocolate	Olde New England	3 gln	1		\$ 21.40	\$ 21.40	no
57205	Bulk Ice Cream - Cookies&Cream	Olde New England	3 gln	1		\$ 21.40	\$ 21.40	no
57201	Bulk Ice Cream - Coffee	Olde New England	3 gln	1		\$ 21.40	\$ 21.40	no
57200	Bulk Ice Cream - Vanilla	Olde New England	3 gln	1		\$ 21.40	\$ 21.40	no
57200	Bulk Ice Cream - Strawberry	Olde New England	3 gln	1		\$ 22.00	\$ 22.00	no
10504	Choc Chip Premium Cookie Sandwich	Good Humor	4.5oz	24	\$ 15.90	\$ 1.33	\$ 31.80	no
40546	Cotton Candy Bar	Blue Bunny	3oz	24	\$ 4.40	\$ 0.37	\$ 8.80	no
10303	King Size Premium IC Bar Stick - Chocolate Éclair	Good Humor	4.5oz	24	\$ 14.80	\$ 1.23	\$ 29.60	no
10302	King Size Premium IC Bar Stick - Straw Shortcake	Good Humor	4.5oz	24	\$ 14.80	\$ 1.23	\$ 29.60	no
10640	King Size Premium IC Bar Stick - Cookie & Cream	Good Humor	4.5oz	24	\$ 14.80	\$ 1.23	\$ 29.60	no
10304	King Size Premium IC Bar Stick - Toasted Almond	Good Humor	4.5oz	24	\$ 14.80	\$ 1.23	\$ 29.60	no
50211	Insulated Ice Cream Cups -Vanilla	Washburn	4oz	24	\$ 4.50	\$ 0.38	\$ 9.00	no
50212	Insulated Ice Cream Cups -Chocolate	Washburn	4oz	24	\$ 4.50	\$ 0.38	\$ 9.00	no
50213	Insulated Ice Cream Cups -Strawberry	Washburn	4oz	24	\$ 4.50	\$ 0.38	\$ 9.00	no
50214	Insulated Ice Cream Cups -Coffee	Washburn	4oz	24	\$ 4.50	\$ 0.38	\$ 9.00	no
80010	Italian Ice - Cherry	Marino's	6oz	12	\$ 6.50	\$ 0.62	\$ 7.40	no
80020	Italian Ice - Lemon	Marino's	6oz	12	\$ 5.45	\$ 0.62	\$ 7.40	no
80030	Italian Ice - Watermelon	Marino's	6oz	12	\$ 5.45	\$ 0.62	\$ 7.40	no
80032	Italian Ice - Rainbow	Marino's	6oz	12	\$ 5.45	\$ 0.62	\$ 7.40	no
80040	Italian Ice - Blue Raspberry	Marino's	6oz	12	\$ 5.45	\$ 0.62	\$ 7.40	no
10388	Reese's- bar not on a stick reformulated	Good Humor	4oz	24	\$ 14.80	\$ 1.23	\$ 29.60	no
20652	Snickers Bar	M & M Mars	2.67 oz	48	\$ 13.75	\$ 1.15	\$ 55.00	no
50100	Sundae Cups vanilla with <i>chocolate Premium Dome Lid</i>	Garber	6oz	12	\$ 14.50	\$ 1.21	\$ 14.50	no
50110	Sundae Cups vanilla with <i>strawberry Premium Dome Lid</i>	Garber	6oz	12	\$ 14.50	\$ 1.21	\$ 14.50	no
20650	Twix Bar King Size	M & M Mars	3.2oz	48	\$ 13.75	\$ 1.15	\$ 55.00	no

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NEIC#	Item description	Manufacturer	Item size	Pack	Dozen Bid Price	Unit Bid Price	Case Bid Price	<200/200/35/ 10/35 criteria/ 0 trans fat
Additional bid specifications:								
New England Ice Cream <u>appreciates</u> a minimum order of \$250.00 per delivery location								
There are 42 <u>items approved according to the USDA Federal a-la-carte nutritional standards</u> . NEIC has over 200 more single serve novelties but based on k-12 popularity the above was selected.								
New England Ice Cream will supply K12 healthy branded freezers at <u>no charge</u> to the collaborative for the use to store and or merchandise ice cream to sell at school sites as well as NEW sales merchandising materials								
New England Ice Cream has the capability of orders to be called in toll free, faxed, email or via our <u>online/web based system</u> .								
New England Ice Cream allows school terms to be flexible but appreciates to keep them at 30-60 days. Additionally, we will discount 2% for invoices (from date of shipment) paid within 10 days								
New England Ice Cream can provide product information sheets on items that meet 200/200/35/10/35 rule - a complete excel version chart can be provided and emailed to the collaborative if awarded the bid as well								
		Signed Per:					Kim Imbornone 6/4/2022	
							VP Sales	