



## Attachment 1

### Ice Cream RFP Vendor Response Form - 2024 Ice Cream RFP

Vendor Name: New England Ice Cream

Date: 5/14/2024

**1. Please describe the availability and cost of freezers for participating schools:**

Freezer are available at no cost for schools participating in the ice cream bid.  
If a school needs multiple freezers at one location there must be a minimum revenue generated of \$3,500 for an additional unit. Marketing materials are also available (menu boards and product images).

**2. What is your minimum delivery amount per location?**

New England Ice Cream would appreciate a minimum delivery of \$300.00.

**3. Please describe your online ordering system, if available:**

New England Ice Cream has an online ordering system that can have access by school or multiple schools. Phone and email ordering are also available.

**4. What are your credit terms?**

New England Ice Cream offers schools flexibility keeping terms within 30-45 days. Additionally if invoices are paid and received within 10 days of delivery then a 2% discount is offered

**New Hampshire Buyer's Group Bid 2024-2026**

**New England Ice Cream**

NEIC#	Item description	Manufacturer	Item size	Pack	Dozen Bid Price	Unit Bid Price	Case Bid Price	<200/200/35/ 10/35 criteria/ 0 trans fat
50202	Frozen Yogurt Cups -chocolate	Garber/Frederick Farm	4oz	24	\$ 4.83	\$ 0.40	\$ 9.66	Yes
50240	Frozen Yogurt Cups -vanilla	Garber/Frederick Farm	4oz	24	\$ 4.83	\$ 0.40	\$ 9.66	Yes
70515	Frozfruit Premium Fruit Bar - Strawberry	Frozfruit/Blue Bunny	4oz	24	\$ 10.95	\$ 0.91	\$ 21.89	Yes
97024	Fudge Frenzy	Rich's	3oz	96	\$ 4.94	\$ 0.41	\$ 39.48	Yes
70540	Lime Fruit Paleta	Tropicale	3oz	24	\$ 12.93	\$ 1.08	\$ 25.86	Yes
70541	Strawberry Fruit Paleta	Tropicale	3oz	24	\$ 12.93	\$ 1.08	\$ 25.86	Yes
67005	Low Fat Birthday Cake Cones 51%whole grain cone	Rich's	3oz	24	\$ 7.25	\$ 0.60	\$ 14.49	Yes
97002	Low Fat Chocolate Eclairs 51%whole grain crunch	Rich's	3oz	96	\$ 6.12	\$ 0.51	\$ 48.93	Yes
97003	Low Fat Cookie Crumb Bar NEW 51%whole grain crunch	Rich's	3oz	96	\$ 6.30	\$ 0.53	\$ 50.40	Yes
67006	Low Fat Cookie Crunch Cones 51%whole grain cone	Rich's	3oz	24	\$ 7.25	\$ 0.60	\$ 14.49	Yes
97019	Low Fat Cotton Candy 100% Juice Bar	Rich's	2.5oz	96	\$ 4.94	\$ 0.41	\$ 39.48	Yes
67027	Low Fat Cyclone - Sour Blue Raspberry	Rich's	3.75oz	24	\$ 7.56	\$ 0.63	\$ 15.12	Yes
50083	Low Fat Ice Cream Cotton Candy Dixie Cup	Garber/Frederick Farm	3oz	24	\$ 4.52	\$ 0.38	\$ 9.03	Yes
97012	Low Fat Ice Cream Sandwich 51%whole grain wafer	Rich's	3oz	96	\$ 5.78	\$ 0.48	\$ 46.20	Yes
50082	Low Fat Ice Cream Vanilla/Chocolate Dixie Cup	Garber/Frederick Farm	3oz	24	\$ 4.52	\$ 0.38	\$ 9.03	Yes
97018	Low Fat Sour Blue Raspberry 100% Juice Bar	Rich's	2.5oz	96	\$ 4.94	\$ 0.41	\$ 39.48	Yes
97017	Low Fat Sour Cherry 100% Juice Bar	Rich's	2.5oz	96	\$ 4.94	\$ 0.41	\$ 39.48	Yes
97004	Low Fat Strawberry Shortcakes 51%whole grain crunch	Rich's	3oz	96	\$ 6.12	\$ 0.51	\$ 48.93	Yes
52027	No Sugar Added Ice Cream Cups Vanilla	Garber/Frederick Farm	4oz	24	\$ 5.04	\$ 0.42	\$ 10.08	Yes
52028	No Sugar Added Ice Cream Cups Chocolate	Garber/Frederick Farm	4oz	24	\$ 5.04	\$ 0.42	\$ 10.08	Yes
97008	Orange Dream Bar	Rich's	3oz	96	\$ 4.94	\$ 0.41	\$ 39.48	Yes
97035	Cherry - Polar Push Up	Rich's	2.75oz	96	\$ 6.25	\$ 0.52	\$ 49.98	Yes
63006	Sauce Cup vanilla ice cream with chocolate	Garber/Frederick Farm	3oz	24	\$ 4.41	\$ 0.37	\$ 8.82	Yes
50244	Sherbet Cups - Orange	Garber/Frederick Farm	4oz	24	\$ 4.41	\$ 0.37	\$ 8.82	Yes
50245	Sherbet Cups - Raspberry	Garber/Frederick Farm	4oz	24	\$ 4.41	\$ 0.37	\$ 8.82	Yes
80074	Sidekicks 100% Juice Cups Mix Blue Raspberry/Lemonade	Country Pure Foods	4.4oz	84	\$ 5.67	\$ 0.47	\$ 39.69	Yes
80075	Sidekicks 100% Juice Cups Mix Kiwi/Strawberr & HOLIDAY FLV	Country Pure Foods	4.4oz	84	\$ 5.67	\$ 0.47	\$ 39.69	Yes
<b>Additional Items</b>								
40520	Bubble Gum Swirl Bar	Blue Bunny	3oz	24	\$ 4.62	\$ 0.39	\$ 9.24	no
57204	Bulk Ice Cream - Choc Chip	Olde New England	3 gln	1		\$ 23.10	\$ 23.10	no
57206	Bulk Ice Cream - Choc Chip Cookie Dough	Olde New England	3 gln	1		\$ 23.10	\$ 23.10	no
57202	Bulk Ice Cream - Chocolate	Olde New England	3 gln	1		\$ 23.10	\$ 23.10	no
57205	Bulk Ice Cream - Cookies&Cream	Olde New England	3 gln	1		\$ 23.10	\$ 23.10	no
57201	Bulk Ice Cream - Coffee	Olde New England	3 gln	1		\$ 23.10	\$ 23.10	no
57200	Bulk Ice Cream - Vanilla	Olde New England	3 gln	1		\$ 23.10	\$ 23.10	no
57200	Bulk Ice Cream - Strawberry	Olde New England	3 gln	1		\$ 23.10	\$ 23.10	no
10508	Chips Galore	Blue Bunny	4.5oz	24	\$ 15.88	\$ 1.32	\$ 31.75	no
40546	Cotton Candy Bar	Blue Bunny	3oz	24	\$ 4.62	\$ 0.39	\$ 9.24	no
10303	King Size Premium IC Bar Stick - Chocolate Éclair	Good Humor	4.5oz	24	\$ 15.54	\$ 1.30	\$ 31.08	no
10302	King Size Premium IC Bar Stick - Straw Shortcake	Good Humor	4.5oz	24	\$ 15.54	\$ 1.30	\$ 31.08	no
10640	King Size Premium IC Bar Stick - Cookie & Cream	Good Humor	4.5oz	24	\$ 15.54	\$ 1.30	\$ 31.08	no
50211	Insulated Ice Cream Cups -Vanilla	Garber	4oz	24	\$ 4.73	\$ 0.39	\$ 9.45	no
50212	Insulated Ice Cream Cups -Chocolate	Garber	4oz	24	\$ 4.73	\$ 0.39	\$ 9.45	no
50213	Insulated Ice Cream Cups -Strawberry	Garber	4oz	24	\$ 4.73	\$ 0.39	\$ 9.45	no
50214	Insulated Ice Cream Cups -Coffee	Garber	4oz	24	\$ 4.73	\$ 0.39	\$ 9.45	no
80010	Italian Ice - Cherry	Marino's	6oz	12	\$ 7.77	\$ 0.65	\$ 7.77	no
80020	Italian Ice - Lemon	Marino's	6oz	12	\$ 7.77	\$ 0.65	\$ 7.77	no
80030	Italian Ice - Watermelon	Marino's	6oz	12	\$ 7.77	\$ 0.65	\$ 7.77	no
80032	Italian Ice - Rainbow	Marino's	6oz	12	\$ 7.77	\$ 0.65	\$ 7.77	no
80040	Italian Ice - Blue Raspberry	Marino's	6oz	12	\$ 7.77	\$ 0.65	\$ 7.77	no
10388	Reese's- bar not on a stick reformulated	Good Humor	4oz	24	\$ 15.54	\$ 1.30	\$ 31.08	no
20652	Snickers Bar	M & M Mars	2.67 oz	48	\$ 14.44	\$ 1.20	\$ 57.75	no
65101	Sundae Cups vanilla with chocolate Premium Dome Lid	Garber	6oz	12	\$ 15.23	\$ 1.27	\$ 15.23	no
65102	Sundae Cups vanilla with strawberry Premium Dome Lid	Garber	6oz	12	\$ 15.23	\$ 1.27	\$ 15.23	no
20650	Twix Bar King Size	M & M Mars	3.2oz	48	\$ 14.44	\$ 1.20	\$ 57.75	no
<b>Additional bid specifications:</b>								
New England Ice Cream <u>appreciates</u> a minimum order of \$300.00 per delivery location								
There are 27 <u>items approved according to the USDA Federal a-la-carte nutritional standards</u> NEIC has over 200 more single serve novelties but based on k-12 popularity the above was selected								
New England Ice Cream will supply K12 healthy branded freezers at <u>no charge</u> to the collaborative for the use to store and or merchandise ice cream to sell at school sites as well as <u>NEW</u> sales merchandising materials								
New England Ice Cream has the capability of orders to be called in toll free, faxed, email or via our <u>online/web based system</u> .								
New England Ice Cream allows school terms to be flexible but appreciates to keep them at 30-45 days. Additionally, we will discount 2% for invoices (from date of shipment) paid within 10 days								
New England Ice Cream can provide product information sheets on items that meet 200/200/35/10/35 rule - a complete excel version chart can be provided and emailed to the collaborative if awarded the bid as well								
Signed Per:							Jamey Lagor 5/12/2024	
							General Manager	