



Date: November 7, 2022

To: Valued Customer

Subject: School Bid Increase

Due to varying market conditions including but not limited to labor, overhead, and commodity pressures we are forced to increase our School Bid Pricing Bids on the muffin category specifically. Effective December 14, 2022, all bid pricing programs will be end dated and restarted with a December 15, 2022 effective date. Please see the new pricing letter that is attached.

If you have any questions, please contact your Aspire Bakeries sales representative or our customer service department at 1-844-992-7747.

Thank you for your continued support of Aspire Bakeries.

Sincerely,

Aspire Bakeries LLC

By: Scott Gosselin
Title: Vice President Foodservice Sales



Sean Pooler

From: MW Bids <mw bids@kisales.com>
Sent: Friday, September 09, 2022 1:39 PM
To: Sean Pooler; NC Roma Contract Bids
Subject: B&G - PFS Northcenter
Attachments: publish_pricing_B&G FOODS INC._86022_11567.pdf

Importance: High

Due to inflationary pressures and escalating costs for commodities, transportation, labor etc., B&G has updated their K-12 bid pricing for the 22-23SY. The pricing provided is effective November 1, 2022.

The Buying Group of New Hampshire

Key Midwest Bids Team

Northeast & Midwest

KeyImpact Sales & Systems, Inc.

p: 800-955-0600 ext 2803, 2805, 2807

e: mw bids@kisales.com

se

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10673 South Lee Hwy • McDonald, TN 37353



Phone (423) 396-3392 • Fax (423) 396-9604

EFFECTIVE SEPTEMBER 15, 2022 (PREVIOUSLY MISCOMMUNICATED AS SEPTEMBER 1, 2022).

Price Adjustments due to ongoing production, supply chain, freight, and labor costs

July 29, 2022

Dear Valued Customer:

Availability and costs of raw materials and packaging materials, labor costs and freight rates continue to increase in many areas which has resulted in the need for us to adjust pricing on several items (listed below) effective 9/15/2022. Although we were hopeful that many of these factors impacting costs across the food service sector would dissipate, unfortunately this has not been the case. These price adjustments reflect only a portion of the costs our company has had to absorb and reflect pass through costs only.

All POs delivering as of 09/15/2022 will need to be submitted with the adjusted pricing provided to you by your Bake Crafters broker representative. POs submitted with pricing that differs from the 9/15/2022 pricing will be confirmed at the new price. The PO confirmations returned to our valued customers will serve as notice and assumed acceptance of the new pricing. These price adjustments will **replace all previously confirmed bid quotes and no bill backs will be accepted.**

While we are hopeful that market conditions will return to normal or near normal in the future, we do expect that the current market conditions will continue for the indefinite future.

The following product categories will see increases in price on 9/15/2022:

- Waffles (Bulk & IW)
- Pancakes (Bulk & IW)
- French Toast Sticks & Bites (IW)
- Breakfast Sandwiches
- Texas Toast (IW)
- Donuts
- Breakfast Buns & Bites
- Apple Fritter Bun
- Cinnamon & Chocolate Swirls (IW & Bulk)
- Granola

A full list of the product codes can be found here: <https://bakecrafters.com/searches/3179>.

Sincerely,
Kirk B. Hill
President
kirk@bakecrafters.com



October 13, 2022

Continuing Inflation into 2023

Conagra Foodservice continues to face significant ongoing cost stresses which are affecting all facets of our business. Ingredient costs, and shortages, energy costs (up over 20% in the past 6 months), and increased labor costs are forcing us to raise pricing on certain pieces of school business in the Jan-June semester of the 22-23 school year. Costs of fuel for transportation have begun to rise again after a brief respite in summer 2022. Labor shortages still impact all industries, and Conagra continues to invest in time, equipment and training for safety across our associates, our plants, our products, and our customers.

Grains, meats, oils, linerboard, cheese and other dairy products maintain their upward cost movements, while demand both domestic and international remains strong. It has not moderated as was hoped earlier this year, and the current outlook is that strong commodity markets will remain with us until mid- to late 2023 if not further.

Because of this continued level of inflation, Conagra will be taking pricing increases effective January 2, 2023 where it is necessary on some school contracts. Not all items will be affected, nor will all bids be affected. We will only be changing prices where needed. On these bids, your current pricing program (Blacksmith) will be end-dated for January 1, 2023. There will be a new Blacksmith program which goes live January 2, 2023 through the end of your school year. You will be made aware both of the current program being end-dated, and the new program becoming effective January 2, 2023. Again, not all items will be changed on all bids, and prices which did not change from the original quote will remain in place. We appreciate your consideration as we deal with these ongoing pressures. We hope to return to normal pricing intervals soon. We value your partnership with us. Thanks so much.

**Conagra Brands, Inc. Bid Dept.
801 Dye Mill Rd.
Troy, OH 45373
937 440 2959
Chuck.gentile@conagra.com**



Focused Pricing Adjustment Notification
Effective December 5, 2022

To Our Valued Customers:

DYMA Brands, Inc. will be implementing focused pricing adjustments on only select items effective **Monday, December 5, 2022**. These focused increases are a direct result of continued inflationary pressure against specific raw ingredients, packaging material, labor, transportation, and manufacturing costs. These changes are needed for us to keep up with the real pace of cost changes.

Due to continued diligent work to manage our costs, increase productivity, and investments in new equipment and technologies, we were able to keep these cost adjustments to a focused group of items.

Our ongoing goal continues to be to provide you, our valued customers, with quality products, excellent service, and competitive pricing.

We also want to communicate that, due to our investments in operations, we have increased our capacity for all of our product categories including liquid portion control pouch products. This increased capacity is allowing us to produce more items that may have been on hold due to capacity constraints.

Attached please find a copy of our published list price agreement dated **December 5, 2022**. This document cancels and supersedes all previous DYMA Brands, Inc. list price agreements.

All orders received until **3PM EST Friday, December 2, 2022**, will ship and deliver within normal lead times will be invoiced at the pre-price increase prices. Orders received after this time and date will be invoiced at the new prices. To ensure we effectively fill your orders, final orders at current pricing cannot exceed 5% of your normal order quantities.

For any inquiries regarding your pricing or our services, please do not hesitate to call your local DYMA Brands sales representative, your respective broker, or our customer service team at 1-800-654-5115.

Thank you for your business and continued support.

Sincerely,

Bill Goetz
President, Chief Executive Officer
DYMA Brands Inc.



"America's Premium Value Bakery"

To: PFG NorthCenter
Re: Bid Pricing 2022-2023 SY

November 28, 2022

Dear customer,

While the supply chain is beginning to show signs of a slow rebound, the cost of materials, packaging, labor, and freight continue to rise in a still unsteady economic market.

For these reasons, we are forced to institute a pricing increase effective January 1, 2023. These increases will affect all issued bid pricing for the 22-23 school year. The table below contains data showing quarterly pricing increases we have received on some of our commodities.

	Q1 – Q4 2021	Q1- Q2 2022	Q3 - 2022
Raw Materials			
Sugar	+29%	+ 15%	+8.2%
Flour	+18%	+24%	+6.1%
Soybean Oil	+131%	+26%	+3.3%
Liquid Whole Eggs	+18%	+ 268.4 %	+ 2.2%
Corn meal	+41%	+13.33%	+ 4.1%
Wild Blueberries	+76%	+17.25%	+8.4%
Cocoa	+19.7%	+18%	+11.4%
Packaging			
Corrugated	+33%	+29.8%	+9.7%
Plastic film	+28%	+27.7%	+7.2%
Fuel			
Diesel Fuel	+54%	+69%	-
Freight	+15%	+10.6%	+3.2%

We appreciate your continued support of our product lines. We will continue to work diligently to keep our costs competitive and to manufacture and ship the quality products you have come to expect from Muffin Town.

Sincerely,

John P. Anderson
President