



REQUEST FOR PROPOSAL – Produce Response Form

Please complete each section of this form and return with the other required documents.

1. What zone(s) are you submitting a response for?

- | | |
|---|--|
| <input type="checkbox"/> Northern | <input type="checkbox"/> Western |
| <input checked="" type="checkbox"/> Central | <input checked="" type="checkbox"/> Seacoast |
| <input type="checkbox"/> Eastern | <input checked="" type="checkbox"/> Nashua |

2. Please enter your fixed fee for delivery for each full case. The winning vendor will add this fee to the midpoint of the Mostly High / Low price from the previous Thursday's Market Report from the Boston Terminal Market to calculate the final delivered case cost.

Fixed fee per case: \$4.95

3. Please describe your delivery schedule (order and delivery days and times) for the schools in the region(s) you are bidding:

Deliveries are available Monday through Friday. Most deliveries should arrive by noon.

4. Describe the lead time on bid and non-bid precut items.

We request 24-hour notice for orders of precut items. Orders called in before 9:00 AM will be ready for next day delivery.

5. What is the availability of non-bid precut items and how is the pricing determined?

Non-bid precut items are available to a school that desires it. Pricing is determined as follows:

Raw product/packaging cost + Labor + Delivery + Profit

6. What is the availability of broken cases and how is the pricing determined?

Broken cases are available with few exceptions (e.g., broccoli crowns). Prices are determined as follows:

Half case cost = Case cost x 0.50 + \$1.50

Cost by each or pound = Case cost / # items/case x 0.65


7. What is your minimum delivery size in dollars?

\$25.00

8. Please describe your pickup and credit policy.

If an item needs to be returned, we will pick up the following day and either replace the item or credit the original invoice. If an item is short (e.g., out of stock) or returned while the driver is making the delivery, we will credit the invoice for the item on the same day.

Printed Name: Marc J Saunders

Authorized Signature: 

Company: M Saunders Inc.

Date: May 27, 2022

Vendor name: **M. Saunders**

Produce zone: Central

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		200	200	12.95	2,590.00	
Carrots, matchstick	5		75	75	7.95	596.25	
Cauliflower florets 5#	5		150	150	14.95	2,242.50	
Celery sticks 5#	5		225	225	9.95	2,238.75	
Cole slaw mix	5		175	175	4.95	866.25	
Lettuce, mesclun	10		100	100	8.95	895.00	
Lettuce, Arcadian mix	3		150	150	9.95	1,492.50	
Lettuce, romaine chopped	10		500	500	20.95	10,475.00	
Lettuce, romaine shredded	10		450	450	21.95	9,877.50	
Squash, butternut peeled	10		50	50	10.95	547.50	

Total for Central zone: 31,821.25

Vendor name:

Produce zone:

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		200	200			
Carrots, matchstick	5		75	75			
Cauliflower florets 5#	5		150	150			
Celery sticks 5#	5		175	175			
Cole slaw mix	5		200	200			
Lettuce, mesclun	10		125	125			
Lettuce, Arcadian mix	3		200	200			
Lettuce, romaine chopped	10		650	650			
Lettuce, romaine shredded	10		400	400			
Squash, butternut peeled	10		65	65			

Total for Eastern zone:

Vendor name:

Produce zone:

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		50	50			
Carrots, matchstick	5		50	50			
Cauliflower florets 5#	5		75	75			
Celery sticks 5#	5		75	75			
Cole slaw mix	5		75	75			
Lettuce, mesclun	10		50	50			
Lettuce, Arcadian mix	3		50	50			
Lettuce, romaine chopped	10		200	200			
Lettuce, romaine shredded	10		125	125			
Squash, butternut peeled	10		20	20			

Total for Northern zone:

Vendor name: **M. Saunders**
 Produce zone: Seacoast

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		200	200	12.95	2,590.00	
Carrots, matchstick	5		100	100	7.95	795.00	
Cauliflower florets 5#	5		175	175	14.95	2,616.25	
Celery sticks 5#	5		100	100	9.95	995.00	
Cole slaw mix	5		175	175	4.95	866.25	
Lettuce, mesclun	10		175	175	8.95	1,566.25	
Lettuce, Arcadian mix	3		225	225	9.95	2,238.75	
Lettuce, romaine chopped	10		650	650	20.95	13,617.50	
Lettuce, romaine shredded	10		450	450	21.95	9,877.50	
Squash, butternut peeled	10		75	75	10.95	821.25	

Total for Seacoast zone: 35,983.75

Vendor name:

Produce zone:

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		200	200			
Carrots, matchstick	5		70	70			
Cauliflower florets 5#	5		150	150			
Celery sticks 5#	5		200	200			
Cole slaw mix	5		225	225			
Lettuce, mesclun	10		175	175			
Lettuce, Arcadian mix	3		190	190			
Lettuce, romaine chopped	10		675	675			
Lettuce, romaine shredded	10		500	500			
Squash, butternut peeled	10		70	70			

Total for Western zone:

Vendor name: **M. Saunders**

Produce zone: **Nashua**

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		300	300	12.95	3,885.00	
Carrots, matchstick	5		150	150	7.95	1,192.50	
Cauliflower florets 5#	5		200	200	14.95	2,990.00	
Celery sticks 5#	5		225	225	9.95	2,238.75	
Cole slaw mix	5		250	250	4.95	1,237.50	
Lettuce, mesclun	10		200	200	8.95	1,790.00	
Lettuce, Arcadian mix	3		250	250	9.95	2,487.50	
Lettuce, romaine chopped	10		800	800	20.95	16,760.00	
Lettuce, romaine shredded	10		600	600	21.95	13,170.00	
Squash, butternut peeled	10		100	100	10.95	1,095.00	

Total for Nashua zone: 46,846.25