



## **REQUEST FOR PROPOSAL – Produce Response Form**

Please complete each section of this form, print, and return with the other required documents.

1. Please enter your fixed fee for delivery for each full case. The winning vendor will add this fee to the midpoint of the Mostly High / Low price from the previous Thursday's Market Report from the Boston Terminal Market to calculate the final delivered case cost.

Fixed fee per case:

2. Please describe your delivery schedule (order and delivery days) for the schools in the region(s) you are bidding:

3. Describe the lead time on bid and non-bid precut items.

4. What is the availability of non-bid precut items and how is the pricing determined?

5. What is the availability of broken cases and how is the pricing determined?

6. What is your minimum delivery size in dollars?

7. Please describe your pickup and credit policy.

Printed Name: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Company: \_\_\_\_\_

Date: \_\_\_\_\_

Vendor name: **M Saunders Inc**

Produce zone: **Central**

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	200	200	14.95	2,990.00	
Carrots, matchstick	5	5	75	75	6.95	521.25	
Cauliflower florets 5#	5	5	150	150	14.95	2,242.50	
Celery sticks 5#	5	5	225	225	6.95	1,563.75	
Cole slaw mix	5	5	175	175	3.95	691.25	
Lettuce, mesclun	10	3	100	333	9.50	3,166.67	
Lettuce, Arcadian mix	3	3	150	150	8.95	1,342.50	
Lettuce, romaine chopped	10	10	500	500	17.95	8,975.00	
Lettuce, romaine shredded	10	10	450	450	17.95	8,077.50	
Squash, butternut peeled	10	10	50	50	10.95	547.50	

**Total for Central zone: 30,117.92**

Vendor name: **M Saunders Inc**  
 Produce zone: Eastern

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	200	200	14.95	2,990.00	
Carrots, matchstick	5	5	75	75	6.95	521.25	
Cauliflower florets 5#	5	5	150	150	14.95	2,242.50	
Celery sticks 5#	5	5	175	175	6.95	1,216.25	
Cole slaw mix	5	5	200	200	3.95	790.00	
Lettuce, mesclun	10	3	125	417	9.50	3,958.33	
Lettuce, Arcadian mix	3	3	200	200	8.95	1,790.00	
Lettuce, romaine chopped	10	10	650	650	17.95	11,667.50	
Lettuce, romaine shredded	10	10	400	400	17.95	7,180.00	
Squash, butternut peeled	10	10	65	65	10.95	711.75	

**Total for Eastern zone: 33,067.58**

Vendor name:

Produce zone:

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5		50	50			
Carrots, matchstick	5		50	50			
Cauliflower florets 5#	5		75	75			
Celery sticks 5#	5		75	75			
Cole slaw mix	5		75	75			
Lettuce, mesclun	10		50	50			
Lettuce, Arcadian mix	3		50	50			
Lettuce, romaine chopped	10		200	200			
Lettuce, romaine shredded	10		125	125			
Squash, butternut peeled	10		20	20			

**Total for Northern zone:**

Vendor name: **M Saunders Inc**  
 Produce zone: Seacoast

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	200	200	14.95	2,990.00	
Carrots, matchstick	5	5	100	100	6.95	695.00	
Cauliflower florets 5#	5	5	175	175	14.95	2,616.25	
Celery sticks 5#	5	5	100	100	6.95	695.00	
Cole slaw mix	5	5	175	175	3.95	691.25	
Lettuce, mesclun	10	3	175	583	9.50	5,541.67	
Lettuce, Arcadian mix	3	3	225	225	8.95	2,013.75	
Lettuce, romaine chopped	10	10	650	650	17.95	11,667.50	
Lettuce, romaine shredded	10	10	450	450	17.95	8,077.50	
Squash, butternut peeled	10	10	75	75	10.95	821.25	

**Total for Seacoast zone: 35,809.17**

Vendor name: **M Saunders Inc**  
 Produce zone: Western

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	300	300	14.95	4,485.00	
Carrots, matchstick	5	5	150	150	6.95	1,042.50	
Cauliflower florets 5#	5	5	200	200	14.95	2,990.00	
Celery sticks 5#	5	5	225	225	6.95	1,563.75	
Cole slaw mix	5	5	250	250	3.95	987.50	
Lettuce, mesclun	10	3	200	667	9.50	6,333.33	
Lettuce, Arcadian mix	3	3	250	250	8.95	2,237.50	
Lettuce, romaine chopped	10	10	800	800	17.95	14,360.00	
Lettuce, romaine shredded	10	10	600	600	17.95	10,770.00	
Squash, butternut peeled	10	10	100	100	10.95	1,095.00	

**Total for Western zone: 45,864.58**